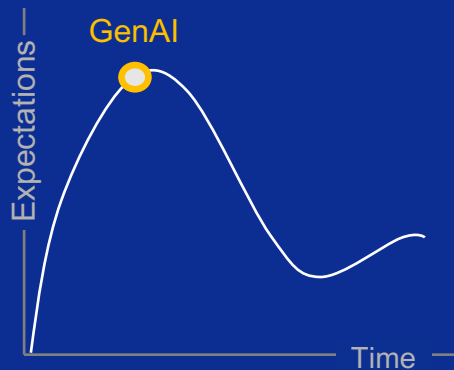




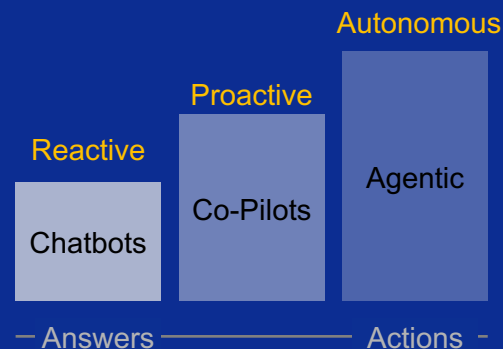
Rob Parish

Senior Director, Data & AI Solutions  
Dell Technologies

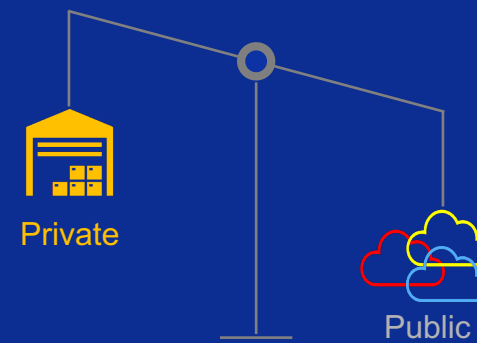
# Market perceptions



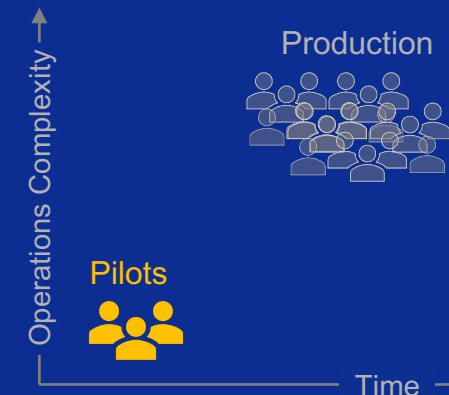
Critical investment decisions are difficult at the peak of the hype cycle



Use-Case patterns are making it easier to identify the necessary initial critical platform elements



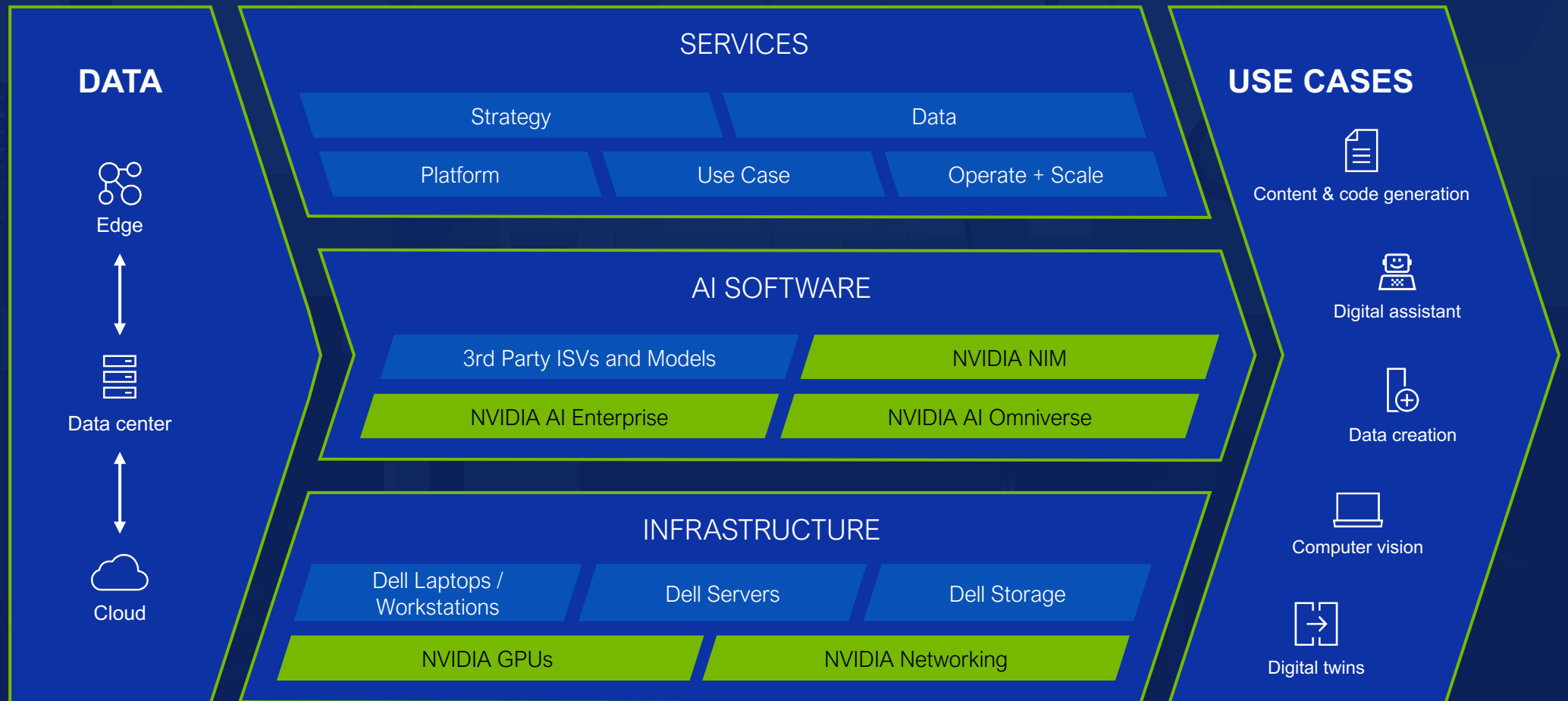
Data gravity, security, and costs will drive 50%+ of GenAI workloads to private premises



A lack of talent and operating experience makes it impossible to scale beyond initial pilots and trials

# The Dell AI Factory with NVIDIA

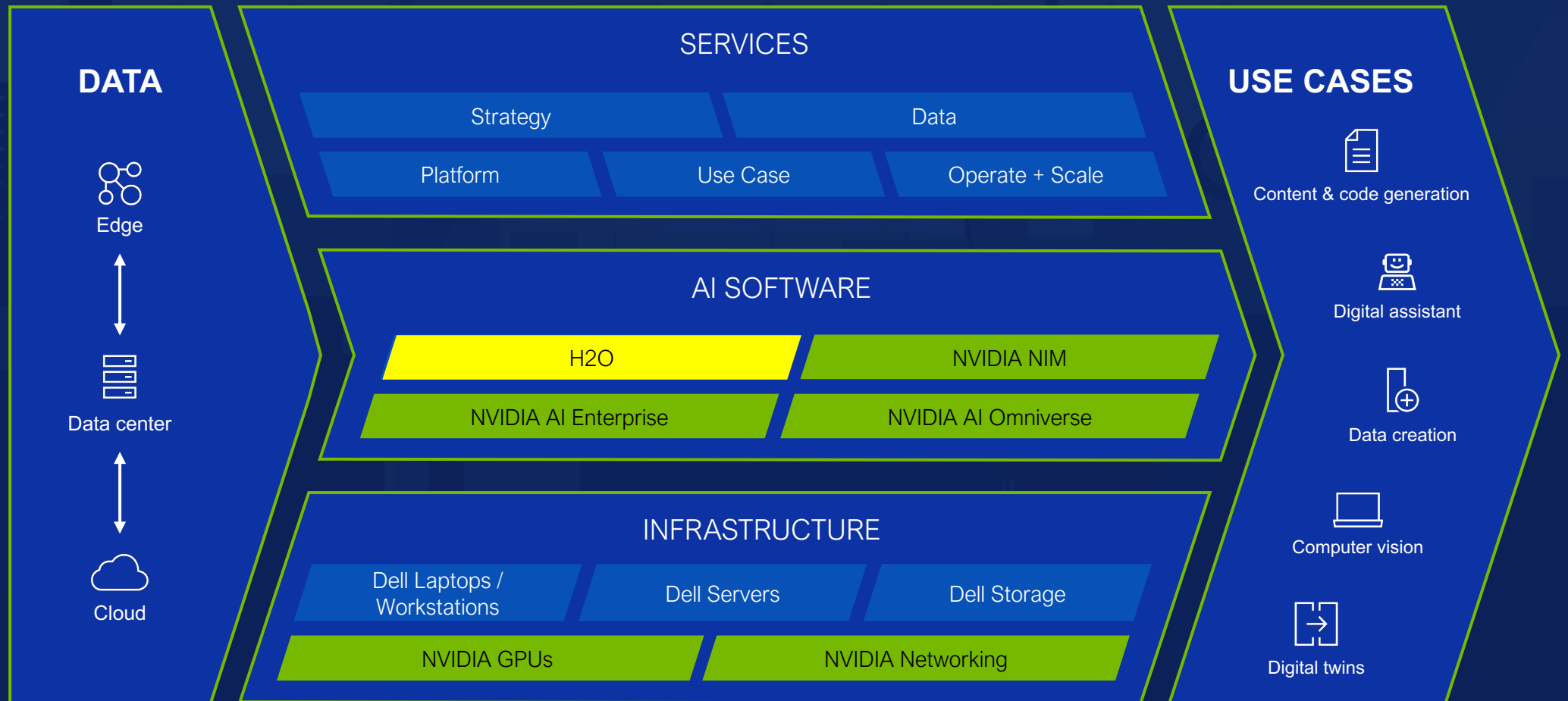
INDUSTRY'S FIRST END-TO-END ENTERPRISE AI SOLUTION



Sustainability | Security

# The Dell AI Factory with NVIDIA

INDUSTRY'S FIRST END-TO-END ENTERPRISE AI SOLUTION



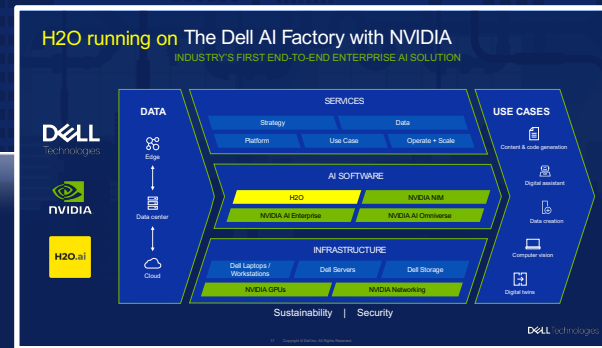
# Dell and H2O bring AI to your data, enhancing operational efficiencies for your use cases

Convergence of Predictive and Generative AI

## H2O AI Applications



## Dell AI Infrastructure



Reduce TCO with choice of on-prem or Hybrid deployment of apps with **Dell AI Factory**

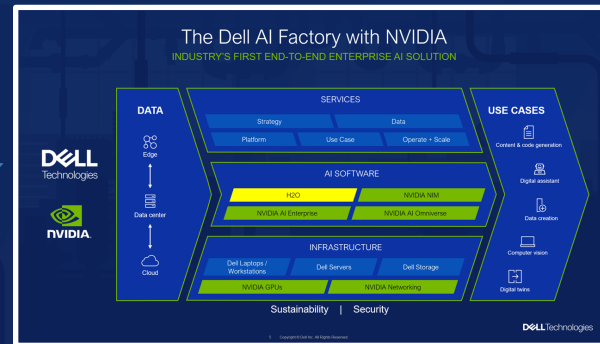
Accelerate Time to Production with pre-integrated technologies

End to end solution for AI use case development from exploration to inferencing

## On-Premises and Air Gapped Predictive and Generative AI Platform

Content Creation | Code Generation | Digital Assistant | Computer Vision

# Dell and H2O enable an end-to-end AI ecosystem



**MULTI-TENANT & SCALABLE:  
DATA CENTER & HYBRID  
CLOUD AI APPLICATIONS**



**INDIVIDUAL AI USERS**



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Dell and H2O.ai solution brief

Solution Information

Meet the experts

Solution demo